

Florian Foos, D.Phil

Department of Government

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Academic Positions

- 08/2022– Associate Professor in Political Behaviour, Department of Government, London School of Economics and Political Science (LSE)
- 07/2019–07 2022 Assistant Professor in Political Behaviour, Department of Government, London School of Economics and Political Science (LSE)
- 01/2017–06/2019 Lecturer (Assistant Professor) in Politics, Department of Political Economy, King's College London
- 09/2014–07/2017 Post-Doctoral/Senior Researcher, Department of Political Science, University of Zurich

Visiting Positions

- 2023– Professorial Research Fellow, Department of Government, University of Vienna
- 2019– Visiting Senior Research Fellow, Department of Political Economy, King's College London
- 2021 Paul Lazarsfeld Guest Professor, Department of Government, University of Vienna
- 2020-2021 Visiting Researcher, Institutions and Political Inequality Unit, Berlin Social Science Center
- 2013 Visiting Scholar, Department of Political Science, Columbia University in the City of New York

Higher Education

- 2011–2015 D.Phil in Sociology, Nuffield College, University of Oxford; Thesis Title: "Bringing The Party Back In: Mobilization and Persuasion in Constituency Election Campaigns" (Examination date: 11/11/2014, Award date: 07/03/2015; Dissertation Advisors: Prof Stephen D. Fisher, Prof Geoffrey Evans)
- 2010–2011 M.Sc in Sociology, Nuffield College, University of Oxford: *Distinction, A.H. Haley Prize*
- 2006–2010 B.A.(Hons) European Social and Political Studies, University College London: *1st Class, Dean's List*
- 2008–2009 International Exchange Programme, Sciences Po Paris

Publications

Peer-Reviewed Journal Articles

- Lawall, Katharina, Stuart Turnbull Dugarte, Florian Foos and Joshua Townsley. 2024. "Negative Political Identities and Costly Political Action". *Journal of Politics*. Accepted for publication.
- Unan, Asli, Peter John, Florian Foos and Vanessa Cheng-Matsuno, 2024. "Null effects of social media ads on voter registration: Three digital field experiments." *Research & Politics* 11(1): 20531680231225316. DOI: <https://doi.org/10.1177/20531680231225316>.
- Cheng-Matsuno, Vanessa, Florian Foos, Peter John and Asli Unan. 2023. "Do text messages increase voter registration? Evidence from RCTs with a local authority and an advocacy organisation". *Electoral Studies* 81. DOI: <https://doi.org/10.1016/j.electstud.2022.102572>.
- Wuttke, Alexander, Florian Sichart, and Florian Foos. 2023. "Null Effects of Pro-Democracy Speeches by U.S. Republicans in the Aftermath of January 6th". *Journal of Experimental Political Science*. Online first. DOI: <https://doi.org/10.1017/XPS.2023.17>
- Townsley, Josh, Stuart Turnbull-Dugarte, Florian Foos, and Denise Baron. 2021. "Mobilising support when the stakes are high: Mass emails affect constituent-to-legislator lobbying". *European Journal of Political Research* 61(2): 601-619. DOI: <https://doi.org/10.1111/1475-6765.12483>.
- Foos, Florian and Daniel Bischof. 2021. "Tabloid media campaigns and public opinion: Quasi-experimental evidence on Euroscepticism in England". *American Political Science Review*. 116(1): 19-37. DOI: <https://doi.org/10.1017/S000305542100085X>; featured in the Financial Times, The Independent, El Pais, Süddeutsche Zeitung.
- Bischof, Daniel, Gidon Cohen, Sarah Cohen, Florian Foos, Patrick Michael Kuhn, Kyriaki Nanou, Neil Visalvanich, and Nick Vivyan. 2021. "Advantages, challenges and limitations of audit experiments with constituents." *Political Studies Review* 20(2): 192-200. DOI: <https://doi.org/10.1177/14789299211037865>.
- Neuenschwander, Giordano and Florian Foos. "Mobilizing Party Activism: 2021. A Field Experiment with Party Members and Sympathizers". Forthcoming in *Electoral Studies* 72. DOI: <https://doi.org/10.1016/j.electstud.2021.102341>.
- Foos, Florian, Peter John, Christian Mueller and Kevin Cunningham. 2021 "Social Mobilization in Partisan Spaces". *Journal of Politics*. 83(3): 1192 - 1197. DOI: <https://doi.org/10.1086/710970>.

- Florian Foos, Lyubomir Kostadinov, Nikolay Marinov and Frank Schimmelfennig. 2020. "Does Social Media Promote Civic Activism? A Field Experiment with a Civic Campaign". *Political Science Research and Methods*. 9(3): 500 - 518. DOI: <https://doi.org/10.1017/psrm.2020.13>.
- Foos, Florian and Fabrizio Gilardi. 2020. "Can Role Models Increase Women's Political Ambition? A field experiment with politicians". *Journal of Experimental Political Science*. 7(3):157 - 166, DOI: <https://doi.org/10.1017/XPS.2019.21>; featured in the Harvard Gender Action Portal, Government Europa.
- Foos, Florian and Peter John. 2018. "Parties Are No Civic Charities: Voter Contact and the Changing Partisan Composition of the Electorate" *Political Science Research and Methods* 6(2): 283-298, DOI: <https://doi.org/10.1017/psrm.2016.48>.
- Foos, Florian and Eline de Rooij. 2017. "All in the Family? Partisan Disagreement and Electoral Mobilization in Intimate Networks - A Spillover Experiment". *American Journal of Political Science* 61(2): 289-304, DOI: <https://doi.org/10.1111/ajps.12270>.
- Dinas, Elias and Florian Foos. 2017. "The National Effects of Subnational Representation: Access to Regional Parliaments and National Electoral Performance". *Quarterly Journal of Political Science* 12(1): 1-35, DOI: <https://doi.org/10.1016/j.electstud.2016.11.010>.
- Foos, Florian and Eline de Rooij. 2017. "The Role of Partisan Cues in Voter Mobilization Campaigns: Evidence from a Randomized Field Experiment" *Electoral Studies* 45(1): 63-74, DOI: <http://dx.doi.org/10.1561/100.00015068>.

Edited special issues

- John, Peter, and Florian Foos. 2022. "Introduction to Symposium: Experiments with Politicians: Ethics, Power, and the Boundaries of Political Science." *Political Studies Review*. DOI:<https://doi.org/10.1177/14789299221075919>.

Book Chapters

- Foos, Florian, and Eline de Rooij. Voter mobilization in intimate networks. *Oxford Handbook of Electoral Persuasion*, eds. Bernard Grofman, Elizabeth Suhay, and Alex Trechsel, Oxford University Press.

Book Reviews

- Foos, Florian. "Partis socialistes et classe ouvrière. Ruptures et continuités du lien électoral en Suisse, en Autriche, en Allemagne, en Grande-Bretagne et en France (1970-2008) Rennwald, Line, Neuchâtel, Editions

Alphil-Presses universitaires suisses, 307 p., ISBN 978-2-88930-030-3", *Swiss Political Science Review* 22(2): 308-310.

Work in Progress

R&R

- Media platforming and the normalisation of extreme right views (with Diane Bolet): OSF Pre-Print, *R&R British Journal of Political Science*; featured in the *Le Monde*
- Making the Case for Democracy (with Alexander Wuttke): OSF Pre-Print, *R&R European Journal of Political Research*

Under Review

- Women leaders can increase young women's political ambition: A field experiment with a former prime minister (with Susannah Hume): OSF Pre-Print
- Squaring the party - conscience divide: How MPs communicate in a political crisis (with Daniel Bischof, Gidon Cohen, Sarah Cohen, Patrick M Kuhn, Kyriaki Nanou, Nick Vivyan and Neil Visalvanich): OSF Pre-Print

Working Papers

- Red Zones: Forced displacement and support for radical right parties (with Elias Dinas, Vicky Fouka and Luis Bosshart)
- Do GOTV interventions really increase turnout inequality? An individual participant data meta-analysis (with Francisco Tomás-Valiente Jordá, Asli Ceren Cinar and Peter John)
- Identity Priming in Campaigning. Field experimental evidence from female candidates in Germany (with Asli Ceren Cinar and Frederik Férie)
- Is Social Mobilization Gendered? Evidence from Spillover Experiments Across Three Democracies (with Eline de Rooij and Vanessa Cheng-Matsuno).

Book Projects

- Foos, Florian, and Peter John. *Mobilization across Time and Space*: <https://osf.io/cj8sg/>
- Foos, Florian. *Political Persuasion: An Interaction-based Approach*.

Awards

- 2022 Best Article Award, APSA European Politics and Society Section (shared with Daniel Bischof and Lukas Haffert)
- 2022 Best Paper Award, APSA European Politics and Society Section (shared with Alexander Wuttke and Anil Ramachandran Menon)
- 2022 Emerging Scholar Award in Gold, Swiss Academy of Humanities and Social Sciences (shared with Daniel Bischof), 10,000 CHF
- 2021 LSE Excellence in Education Award, London School of Economics and Political Science
- 2021 Rebecca Morton Best Article in JEPS Award, APSA Experimental Section (shared with Fabrizio Gilard)
- 2011 A.H. Haley Prize for Best Overall Performance in M.Sc Sociology, University of Oxford
- 2010 Dean's List Award for Outstanding Academic Performance, UCL Faculty of Arts and Humanities
- 2010 4th Year Seasonal Prize for Outstanding Academic Performance, UCL ESPS Department

Grants

- 2022 IPZ Inequality Research Fund, University of Zurich (with Diane Bolet), 11,800 CHF
- 2019-2021 Democracy Fund, Joseph Rowntree Reform Trust, "Register to Vote '21" (with Peter John), 62,542 GBP
- 2018-2022 SSHRC Insight Development Grant, Becoming a Politically Involved Citizen: How Experiences in Countries of Origin and Social Interactions with Family and Friends Shape Immigrants? Political Attitudes and Behaviour.? Eline A. de Rooij (Principal Investigator) and Florian Foos (Collaborator), CAD 67,506
- 2020 Leibniz Association and Berlin Social Science Center, Society Needs Science, "Making the Case for Democracy to Those Least Likely to Hear it: Countering Democratic Fatigue through Democratic Talk" (with Alexander Wuttke), 10,000 EURO
- 2017-2019 British Academy Small Grant, "Seeking the Personal Vote: How Legislators Exploit the Party Line" (with Kyriaki Nanou and Daniel Bischof), 9,870 GBP
- 2017 Faculty Research Grant, "Issue Ownership Field Experiment" (with Peter John), Faculty of Social Science and Public Policy, King's College London, 10'000 GBP
- 2011–2014 Nuffield D.Phil Studentship (all fees and maintenance) awarded by Nuffield College Sociology and Political Science Groups
- 2010–2011 M.Sc Studentship (all fees & partial maintenance) awarded by Nuffield College Sociology Group
- 2007–2011 Scholar of the German Academic Merit Foundation, BA and M.Sc scholarships.
- 2008-2010 Ambassador Scholar, Boston Consulting Group & German Academic Merit Foundation.

PhD Supervision

- First Supervisor (with Rafael Hortala-Vallve): Vanessa Cheng-Matsuno, Thesis Title: Government, interrupted
- First Supervisor (with Michael Bruter and Sara Hobolt): A. Ceren Cinar, Thesis Title: Power of Perception: How can candidates shape voter perceptions?
- First Supervisor (with Mathias Poertner): Len Metson (MRes/PhD)
- Co-Supervisor (with Stephane Wolton): Asfa Shakeel
- Second Supervisor (with Peter John): Susannah Hume, KCL
- Former LSE PhD students: Dr. Katharina Lawall (Lecturer in Politics, University of Reading)

Teaching

Department of Government, London School of Economics & Political Science

- 2023 - 2024 **Research Design in the Social Sciences**, MRes/PhD Core Course, joint with Sara Hobolt
- 2023 - 2024 **Comparative Political Behaviour**, MSc Core Course, joint with Mathias Poertner and Sara Hobolt
- 2020-2024 **Experimental Politics**, course convener for 3rd year undergraduate module
- 2019-2024 **Research Design in Political Science**, course convener for 2nd year undergraduate module
- 2021-2022 **Introduction to Political Science**, joint with Ryan Jablonski and Melissa Sands
- 2019-2022 **Politics and Institutions in Europe**, joint with Vesselin Dimitrov and Michael Bruter

Department of Political Economy, King's College London

- 2018-2019 **Causal Inference**, course convener for MSc module
- 2018-2019 **The Political Sociology of Social Networks**, course convener for 3rd year undergraduate module
- 2017-2019 **Comparative Political Systems**, joint with Damien Bol, Hanna Kleider, and Peter John
- 2017 **Statistics for Political Science**, 1st year undergraduate seminar, joint with Rubén Ruiz-Rufino

Department of Political Science, University of Zurich

- 2016-2017 **Do Campaigns Matter? The US Presidential Election Campaign in Comparative Perspective**, final year undergraduate module, course convener
- 2014-2016 **The Policy Lab: Experimenting with Public Policy**, final year undergraduate module, course convener
- 2015 **BA-Thesis Research Design**, Final Year Undergraduate Seminar, course convener

Department of Political Science and International Relations, University of Oxford

2014 **Experimental Political Science**; Graduate Methods Course, Design and Analysis of Randomized Field and Survey Experiments

Workshops and Summer School Courses

2021 **Social Media-based Experiments**, 1 day, Hertie School of Government

2021 **Field Experiments**, 1 week, University of Vienna

2021 **Causal Inference**, 2 days, University of Geneva

2020-2021 **Causal Inference and Field Experiments**, 1 week (1 day in 2021), IPSA Summer School in Sao Paulo

2019 **Causal Inference**, 2 days, University of Newcastle

2017-2019 **Design, Conduct and Analysis of Randomized Field Experiments**, postgraduate course (with Alex Coppock and Eline de Rooij), 1 week, ICPSR European Field Experiments Summer School in Florence

Professional Experience

Service

2023 – *Member of the Editorial Board, Political Science Research and Methods*

2023 – *Member of the Editorial Board, Journal of Experimental Political Science*

2023 *APSA-IPSA Theodore J. Lowi First Book Award Committee*

2023 *European Politics and Society Best Paper Award Committee*

2018 – *Co-founder and co-organiser EuroWEPS, European Workshop in Empirical Political Science*

2020 *Track Chair Methodology, European Political Science Association Annual Meeting*

2017-2019 *Co-Organiser, European Field Experiments Summer School*

2018 *Section Head (with Eline de Rooij), Experimental Research, 2018 MPSA Annual Conference*

2019-2022 *Departmental Delegate, Data Science Education Forum, London School of Economics and Political Science*

2019-2020 *Member of the Strategic Plan Committee, Hiring Committee, and the Education Committee, Department of Government, London School of Economics and Political Science*

2019-2022 *Member of the Teaching Committee, Department of Government, London School of Economics and Political Science*

2018-2019 *Director MA Public Policy and Organiser of Public Policy Masterclass Speaker Series, Department of Political Economy, King's College London*

2017-2019 *Member of the Education Committee, Department of Political Economy, King's College London*

2015-2017 *Member of the Admissions Committee, Master in Comparative and International Studies (MACIS), ETH and University of Zurich*

Invited Talks

2023 *University of Manchester, Department of Politics, Manchester, UK.*

2023 *University of Copenhagen, Department of Political Science, Copenhagen, Denmark.*

2023 *University of Vienna, Department of Government, Vienna, Austria.*

2023 *Donde Centre, Bocconi University, Milano, Italy.*

2023 *Political Behaviour Colloquium, European University Institute, Florence, Italy.*

2022 *Centre for Experimental Social Sciences Colloquium, Nuffield College, University of Oxford.*

2022 *Department of Political Science, Aarhus University, Denmark.*

2022 *Political Behaviour Colloquium, European University Institute, Florence, Italy.*

2021 *University of Vienna, Department of Government, Vienna, Austria.*

2021 *Yale American & Comparative Behavior Workshop, Yale University, United States.*

2020 *POLECONUK Network Webinar, Warwick University, UK.*

2020 *University of Vienna, Department of Government, Vienna, Austria.*

2020 *Queen Mary University of London, Department of Political Science, London, UK.*

2019 *University of Mannheim, Department of Political Science, Mannheim, Germany.*

2019 *University College London, Department of Political Science, London, UK.*

2018 *Vrije Universiteit Amsterdam, Department of Political Science and Public Administration, Netherlands.*

2018 *University of Geneva, Department of Political Science, Switzerland.*

2018 *Hertie School of Government, Berlin, Germany.*

2018 *London School of Economics, Methodology Department, London, UK.*

2018 *Centre for Experimental Social Sciences, Nuffield College, University of Oxford, UK.*

2018 *Department of Economics, Middlesex University, UK.*

2018 *University of Mannheim, Department of Political Science, Mannheim, Germany.*

2018 *London School of Economics, Government Department, London, UK.*

2017 *Humboldt University, Department of Social Sciences, Berlin, Germany.*

2017 *Behavioural Insights Team, London, United Kingdom.*

2017 *University of Copenhagen, Department of Political Science, Denmark.*

2016 *Internationale Konferenz für Politische Kommunikation, Konrad Adenauer Stiftung, Berlin, Germany.*

2015 *Koc University, Department of International Relations, Istanbul, Turkey.*

2015 *Sabanci University, Department of Political Science, Istanbul, Turkey.*

2014 *University of Oxford, Department of Politics and International Relations, Political Economy Seminar.*

2014 *Nuffield College, Qualitative and Field Work-Based Research Seminar.*

Memberships

- *Membership: Evidence in Governance and Politics (EGAP), American Political Science Association (APSA), Midwest Political Science Association (MPSA), European Political Science Association (EPSA), PSA Expert Group on Elections, Public Opinion and Parties (EPOP).*
- *Reviewer: American Political Science Review, American Journal of Political Science, Journal of Politics, British Journal of Political Science, Political Science Research & Methods, Journal of Experimental Political Science, Electoral Studies, European Journal of Public Policy, European Political Science Review, Journal of Elections, Public Opinion and Parties, Journal of Public Policy, Research & Politics, Political Studies, Swiss Political Science Review, Acta Politica.*

Conference Presentations

2023 *APSA, EPSA*

2022 *EPSA, MPSA*

2022 *APSA, EPSA, MPSA, EPOP*

2020 *APSA, EPSA*

2019 *APSA, EPSA, MPSA, EPOP*

2018 *EPSA, MPSA, EPOP*

2017 *EPSA, MPSA, EPOP*

2016 *APSA, EPSA, EPOP*

2015 *APSA, EPSA, MPSA, EPOP*

2014 *APSA, EPSA, MPSA*

2013 *MPSA, EPSA*

2012 *MPSA*

Policy and Media Experience

- 2023 *Labour and Conservative Party Conference Events on Evidence in Election Campaigns*
- 2023 *LibDem Event on Evidence in Election Campaigns*
- 2023 *LSE Briefing for International Press ahead of English local elections*
- 2021 *Interviews with ARD (German public broadcaster) and DPA (German Press Agency) about UK party conferences and government response to Covid-19*
- 2021 *LSE Briefing for Foreign Press Association ahead of UK Party Conferences*
- 2020 *Book talk with Jack Shenker*
- 2016 *Interviews on US Election Campaign and UK EU Referendum Campaign with various Swiss newspapers and radio stations*
- 2014-2016 *Blog on Labour Party Politics for Huffington Post UK: www.huffingtonpost.co.uk/florian-foos*
- 2015 *UK General Election Campaign Commentary on Swiss Radio 24*
- 2006-2014 *Member of the Board and Advisor on Education Policy: Community Foundation Palatinate, Germany*
- 2009 *German Embassy London, Political Department: Research Intern*

Languages

- *English (fluent), German (native), French (fluent), Romanian (intermediate)*