Florian Foos

Associate Professor in Political Behaviour

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Academic Positions

2022–	Associate Professor in Political Behaviour, Department of Government, London School of Economics and Political Science (LSE)
2019–2022	Assistant Professor in Political Behaviour, Department of Government, LSE
2017–2019	Lecturer (Assistant Professor) in Politics, Department of Political Economy, King's College London
2014–2017	Post-Doctoral/Senior Researcher, Department of Political Science, University of Zurich

Visiting Positions

2026–2027	Visiting Professor, Faculty of Political Science, Public Administration and Communication, Babeș-Bolyai University, Cluj-Napoca
2019–2025	Visiting Senior Research Fellow, Department of Political Economy, King's College London
2023	Professorial Research Fellow, Department of Government, University of Vienna
2021	Paul Lazarsfeld Guest Professor, Department of Government, University of Vienna
2020–2021	Visiting Researcher, Institutions and Political Inequality Unit, Berlin Social Science Center (WZB)
2013	Visiting Scholar, Department of Political Science, Columbia University

Education

2011–2015	D.Phil. in Sociology, Nuffield College, University of Oxford Thesis: "Bringing the Party Back In: Mobilization and Persuasion in Constituency Election Campaigns". Advisors: Stephen D. Fisher, Geoffrey Evans
2010–2011	M.Sc. in Sociology, Nuffield College, University of Oxford. *Distinction; A.H. Haley Prize*
2006–2010	B.A. (Hons) European Social and Political Studies, University College London. *First Class; Dean's List*
2008–2009	International Exchange Programme, Sciences Po Paris

Publications

Peer-Reviewed Journal Articles

Bischof, Daniel, Vanessa Cheng-Matsuno, Gidon Cohen, Sarah Cohen, **Florian Foos**, Patrick M. Kuhn, Kyriaki Nanou, Neil Visalvanich and Nick Vivyan. 2026. "When Legislators Do Not Differentiate: A Field Experiment on British MPs' Responses to Constituent Policy Queries." *British Journal of Political Science* 56: e39. doi:10.1017/S0007123426101598

Bolet, Diane, and **Florian Foos**. 2025. "Media Platforming and the Normalisation of Extreme Right Views." *British Journal of Political Science* 55: e103. doi:10.1017/S0007123425000195. Featured in *Le Monde* and *Deutschlandfunk*.

Wuttke, Alexander, and **Florian Foos**. 2025. "Making the Case for Democracy: A Field Experiment on Democratic Persuasion." *European Journal of Political Research* 64(2): 559–579. doi:10.1111/1475-6765.12705

Foos, Florian. 2024. "The Use of AI by Election Campaigns." *LSE Public Policy Review* 3(3). doi:10.31389/lseppr.112

Lawall, Katharina, Stuart Turnbull-Dugarte, **Florian Foos** and Joshua Townsley. 2024. "Negative Political Identities and Costly Political Action." *Journal of Politics* 87(1). doi:10.1086/730718

Unan, Asli, Peter John, **Florian Foos** and Vanessa Cheng-Matsuno. 2024. "Null Effects of Social Media Ads on Voter Registration: Three Digital Field Experiments." *Research & Politics* 11(1). doi:10.1177/20531680231225316

Cheng-Matsuno, Vanessa, **Florian Foos**, Peter John and Asli Unan. 2023. "Do Text Messages Increase Voter Registration? Evidence from RCTs with a Local Authority and an Advocacy Organisation." *Electoral Studies* 81. doi:10.1016/j.electstud.2022.102572

Wuttke, Alexander, Florian Sichart and **Florian Foos**. 2023. "Null Effects of Pro-Democracy Speeches by U.S. Republicans in the Aftermath of January 6th." *Journal of Experimental Political Science* 11(1): 27–41. doi:10.1017/XPS.2023.17

Townsley, Josh, Stuart Turnbull-Dugarte, **Florian Foos** and Denise Baron. 2021. "Mobilising Support When the Stakes Are High: Mass Emails Affect Constituent-to-Legislator Lobbying." *European Journal of Political Research* 61(2): 601–619. doi:10.1111/1475-6765.12483

Foos, Florian, and Daniel Bischof. 2021. "Tabloid Media Campaigns and Public Opinion: Quasi-Experimental Evidence on Euroscepticism in England." *American Political Science Review* 116(1): 19–37. doi:10.1017/S000305542100085X. Featured in the *Financial Times*, *The Independent*, *El País* and *Süddeutsche Zeitung*.

Bischof, Daniel, Gidon Cohen, Sarah Cohen, **Florian Foos**, Patrick Michael Kuhn, Kyriaki Nanou, Neil Visalvanich and Nick Vivyan. 2021. "Advantages, Challenges and Limitations of Audit Experiments with Constituents." *Political Studies Review* 20(2): 192–200. doi:10.1177/14789299211037865

Neuenschwander, Giordano, and **Florian Foos**. 2021. "Mobilizing Party Activism: A Field Experiment with Party Members and Sympathizers." *Electoral Studies* 72. doi:10.1016/j.electstud.2021.102341

Foos, Florian, Peter John, Christian Mueller and Kevin Cunningham. 2021. "Social Mobilization in Partisan Spaces." *Journal of Politics* 83(3): 1192–1197. doi:10.1086/710970

Foos, Florian, Lyubomir Kostadinov, Nikolay Marinov and Frank Schimmelfennig. 2020. "Does Social Media Promote Civic Activism? A Field Experiment with a Civic Campaign." *Political Science Research and Methods* 9(3): 500–518. doi:10.1017/psrm.2020.13

Foos, Florian, and Fabrizio Gilardi. 2020. "Can Role Models Increase Women's Political Ambition? A Field Experiment with Politicians." *Journal of Experimental Political Science* 7(3): 157–166. doi:10.1017/XPS.2019.21. Featured in the Harvard Gender Action Portal and *Government Europa*.

Foos, Florian, and Peter John. 2018. "Parties Are No Civic Charities: Voter Contact and the Changing Partisan Composition of the Electorate." *Political Science Research and Methods* 6(2): 283–298. doi:10.1017/psrm.2016.48

Foos, Florian, and Eline de Rooij. 2017. "All in the Family? Partisan Disagreement and Electoral Mobilization in Intimate Networks – A Spillover Experiment." *American Journal of Political Science* 61(2): 289–304. doi:10.1111/ajps.12270

Dinas, Elias, and **Florian Foos**. 2017. "The National Effects of Subnational Representation: Access to Regional Parliaments and National Electoral Performance." *Quarterly Journal of Political Science* 12(1): 1–35. doi:10.1561/100.00015068

Foos, Florian, and Eline de Rooij. 2017. "The Role of Partisan Cues in Voter Mobilization Campaigns: Evidence from a Randomized Field Experiment." *Electoral Studies* 45: 63–74. doi:10.1016/j.electstud.2016.11.010

Edited Special Issue

John, Peter, and **Florian Foos**. 2022. "Introduction to Symposium: Experiments with Politicians: Ethics, Power, and the Boundaries of Political Science." *Political Studies Review*. doi:10.1177/14789299221075919

Book Chapters

Flanigan, Bailey, **Florian Foos**, Archon Fung and Charles Stewart III. Forthcoming. "Artificial Intelligence and Democracy: Campaigns, Elections, Movements, and Deliberation." In *Artificial Intelligence, Politics, and Political Science*, ed. Nathaniel Persily and Joshua A. Tucker. Cambridge University Press.

Foos, Florian, and Eline de Rooij. "Voter Mobilization in Intimate Networks." In *Oxford Handbook of Electoral Persuasion*, ed. Bernard Grofman, Elizabeth Suhay and Alexander Trechsel. Oxford University Press.

Book Review

Foos, Florian. Review of Line Rennwald, *Partis socialistes et classe ouvrière. Ruptures et continuités du lien électoral en Suisse, en Autriche, en Allemagne, en Grande-Bretagne et en France (1970–2008)*. *Swiss Political Science Review* 22(2): 308–310.

Work in Progress

Book Project

Foos, Florian, Peter John, Francisco Tomás-Valiente and Asli Ceren Cinar. *Mobilization across Time and Space*. osf.io/cj8sg

Under Review

"Women Leaders Can Increase Young Women's Political Ambition: A Field Experiment with a Former Prime Minister" (with Susannah Hume). Reject and resubmit. OSF preprint

Working Papers

"Differential Mobilization and Turnout Inequality: Theory and Evidence from 155 Field Experiments" (with Francisco Tomás-Valiente, Asli Ceren Cinar and Peter John)

"A Meta-Analysis Framework for Heterogeneous Treatment Effect Estimation in Political Science Experiments" (with Francisco Tomás-Valiente, Asli Ceren Cinar and Peter John)

"Reining the Party In: The Price of Political Control?" (with Selcen Cakir, Asli Ceren Cinar, Konstantinos Matakos and Janne Tukiainen)

"Red Zones: Forced Displacement and Support for Radical Right Parties" (with Elias Dinas, Vicky Fouka and Luis Bosshart)

"Identity Priming in Campaigning: Field Experimental Evidence from Female Candidates in Germany" (with Asli Ceren Cinar and Frederik Férie)

"Is Social Mobilization Gendered? Evidence from Spillover Experiments across Three Democracies" (with Eline de Rooij and Vanessa Cheng-Matsuno)

Awards and Honours

2022	Best Article Award, APSA European Politics and Society Section (with Daniel Bischof and Lukas Haffert)
2022	Best Paper Award, APSA European Politics and Society Section (with Alexander Wuttke and Anil Ramachandran Menon)
2022	Emerging Scholar Award in Gold, Swiss Academy of Humanities and Social Sciences (with Daniel Bischof), CHF 10,000
2021	LSE Excellence in Education Award, London School of Economics and Political Science
2021	Rebecca Morton Best Article in JEPS Award, APSA Experimental Section (with Fabrizio Gilardi)
2011	A.H. Haley Prize for Best Overall Performance in M.Sc. Sociology, University of Oxford
2010	Dean's List Award for Outstanding Academic Performance, UCL Faculty of Arts and Humanities
2010	4th Year Seasonal Prize for Outstanding Academic Performance, UCL ESPS
2007–2011	Scholar of the German Academic Merit Foundation (Studienstiftung), B.A. and M.Sc.
2008–2010	Ambassador Scholar, Boston Consulting Group and German Academic Merit Foundation

Research Grants

2022	IPZ Inequality Research Fund, University of Zurich (with Diane Bolet), CHF 11,800
2020	Leibniz Association and Berlin Social Science Center, Society Needs Science: "Making the Case for Democracy to Those Least Likely to Hear It" (with Alexander Wuttke), EUR 10,000
2019–2021	Democracy Fund, Joseph Rowntree Reform Trust: "Register to Vote '21" (with Peter John), GBP 62,542
2018–2022	SSHRC Insight Development Grant: "Becoming a Politically Involved Citizen: How Experiences in Countries of Origin and Social Interactions with Family and Friends Shape Immigrants' Political Attitudes and Behaviour" (PI: Eline A. de Rooij; collaborator), CAD 67,506
2017–2019	British Academy Small Grant: "Seeking the Personal Vote: How Legislators Exploit the Party Line" (with Kyriaki Nanou and Daniel Bischof), GBP 9,870
2017	Faculty Research Grant, King's College London: "Issue Ownership Field Experiment" (with Peter John), GBP 10,000
2011–2014	Nuffield College D.Phil. Studentship (full fees and maintenance)
2010–2011	Nuffield College M.Sc. Studentship (full fees and partial maintenance)

Teaching

London School of Economics and Political Science

2023–2026	**Comparative Political Behaviour**, M.Sc. core course (with Mathias Poertner and Sara Hobolt)
2019–2026	**Research Design in Political Science**, convener, second-year undergraduate
2020–2025	**Experimental Politics**, convener, third-year undergraduate
2023–2024	**Research Design in the Social Sciences**, MRes/PhD core course (with Sara Hobolt)
2021–2022	**Introduction to Political Science** (with Ryan Jablonski and Melissa Sands)
2019–2022	**Politics and Institutions in Europe** (with Vesselin Dimitrov and Michael Bruter)

King's College London

2018–2019	**Causal Inference**, convener, M.Sc.
2018–2019	**The Political Sociology of Social Networks**, convener, third-year undergraduate
2017–2019	**Comparative Political Systems** (with Damien Bol, Hanna Kleider and Peter John)
2017	**Statistics for Political Science**, first-year undergraduate seminar (with Rubén Ruiz-Rufino)

University of Zurich and University of Oxford

2016–2017	**Do Campaigns Matter? The US Presidential Election Campaign in Comparative Perspective**, convener, final-year undergraduate, Zurich
2014–2016	**The Policy Lab: Experimenting with Public Policy**, convener, final-year undergraduate, Zurich
2015	**BA Thesis Research Design**, convener, final-year undergraduate seminar, Zurich
2014	**Experimental Political Science**, graduate methods course on randomized field and survey experiments, Oxford

Workshops and Summer Schools

2025	**Causal Inference**, 2 days, CUSO, University of Geneva
2021	**Social Media-Based Experiments**, 1 day, Hertie School of Government
2021	**Field Experiments**, 1 week, University of Vienna
2021	**Causal Inference**, 2 days, University of Geneva
2020–2021	**Causal Inference and Field Experiments**, IPSA Summer School, São Paulo
2019	**Causal Inference**, 2 days, University of Newcastle
2017–2019	**Design, Conduct and Analysis of Randomized Field Experiments**, 1 week (with Alexander Coppock and Eline de Rooij), ICPSR European Field Experiments Summer School, Florence

Doctoral Supervision

Current

First supervisor	Len Metson (with Mathias Poertner); Anton Konneke (with Mathias Poertner); Vanessa Chan, MRes/PhD (with Sara Hobolt)
Co-supervisor	Asfa Shakeel (with Stephane Wolton); Isolde Hegemann (with Sara Hobolt); Charlotte Kuberka (with Sara Hobolt and Melissa Sands); Ben Ginsburg-Hix (with Sara Hobolt)

Completed (current position)

Dr Katharina Lawall (Lecturer in Politics, University of Reading); Dr Vanessa Cheng-Matsuno (Lecturer, University of Southampton); Dr Asli Ceren Cinar (Assistant Professor, Trinity College Dublin); Dr Susannah Hume (Director of Evaluation, King's College London Policy Institute)

Professional Service

Discipline

2025–	Member, APSA Presidential Task Force on AI and Democracy
2025–	Editorial Board, *Political Behavior*
2023–	Editorial Board, *Political Science Research and Methods*
2023–	Editorial Board, *Journal of Experimental Political Science*
2023	Committee member, APSA–IPSA Theodore J. Lowi First Book Award
2023	Committee member, APSA European Politics and Society Best Paper Award
2018–	Co-founder and co-organiser, EuroWEPS, European Workshop in Empirical Political Science
2020	Track Chair, Methodology, European Political Science Association Annual Meeting
2017–2019	Co-organiser, European Field Experiments Summer School
2018	Section Head, Experimental Research (with Eline de Rooij), MPSA Annual Conference

Institutional

2025–	Strategic Steering Committee and Doctoral Programme Committee, Department of Government, LSE
2019–2022	Teaching Committee, Department of Government, LSE
2019–2022	Departmental Delegate, Data Science Education Forum, LSE
2019–2020	Strategic Plan Committee, Hiring Committee and Education Committee, Department of Government, LSE
2018–2019	Programme Director, MA Public Policy, and organiser of the Public Policy Masterclass Speaker Series, Department of Political Economy, King's College London
2017–2019	Education Committee, Department of Political Economy, King's College London
2015–2017	Admissions Committee, Master in Comparative and International Studies (MACIS), ETH and University of Zurich

Memberships and Reviewing

- **Memberships:** Evidence in Governance and Politics (EGAP), American Political Science Association (APSA), Midwest Political Science Association (MPSA), European Political Science Society (EPSS), PSA Elections, Public Opinion and Parties (EPOP).
- **Reviewer for:** *American Political Science Review*, *American Journal of Political Science*, *Journal of Politics*, *British Journal of Political Science*, *Political Science Research and Methods*, *Journal of Experimental Political Science*, *Electoral Studies*, *European Journal of Public Policy*, *European Political Science Review*, *Journal of Elections, Public Opinion and Parties*, *Journal of Public Policy*, *Research & Politics*, *Political Studies*, *Swiss Political Science Review*, *Acta Politica*.

Invited Talks

2026	Juan Linz Institute, Madrid (scheduled); Trinity College Dublin (scheduled); King's College London, Department of Political Economy
2025	Queen Mary University of London; University of Wisconsin–Madison
2024	Stockholm School of Economics
2023	Bocconi University, Dondena Centre; University of Manchester; University of Copenhagen; University of Vienna; European University Institute
2022	Nuffield College, Oxford (CESS); Aarhus University; European University Institute
2021	Yale University, American & Comparative Behavior Workshop; University of Vienna
2020	POLECONUK Network Webinar, Warwick; University of Vienna; Queen Mary University of London
2019	University of Mannheim; University College London
2018	Vrije Universiteit Amsterdam; University of Geneva; Hertie School; LSE Department of Methodology; Nuffield College, Oxford (CESS); Middlesex University, Department of Economics; University of Mannheim; LSE Department of Government
2017	Humboldt University Berlin; Behavioural Insights Team, London; University of Copenhagen
2016	International Conference on Political Communication, Konrad Adenauer Foundation, Berlin
2015	Koç University, Istanbul; Sabancı University, Istanbul
2014	University of Oxford, Political Economy Seminar

Conference Presentations

APSA (2014–2016, 2019–2021, 2023); EPSA (2013–2023, 2025); MPSA (2012–2015, 2017–2019, 2021–2022); EPOP (2015–2019, 2021, 2025)

Policy and Media Engagement

2024	Q&A event with German public radio (Deutschlandradio), attended by 60 journalists
2023	Labour, Conservative and Liberal Democrat party conference events on evidence in election campaigns
2023	LSE briefing for the international press ahead of the English local elections
2021	Interviews with ARD and DPA on UK party conferences and the government response to Covid-19; LSE briefing for the Foreign Press Association ahead of the UK party conferences
2020	Book talk with Jack Shenker
2014–2016	Blog on Labour Party politics, *HuffPost UK*; commentary on the UK general election (Swiss Radio 24) and on the US election and EU referendum campaigns (Swiss print and radio)
2006–2014	Board member and advisor on education policy, Community Foundation Palatinate, Germany
2009	Research intern, Political Department, German Embassy London

Languages

German (native), English (fluent), French (fluent), Romanian (intermediate)